DECISION MAKING WORKSHEET

① State the decision in writing.

② List the alternatives.

③ List the key decision criteria.

④ Weigh each criteria in importance, making sure that the weights total 100.

⑤ Rate the alternatives in each category on a 1 - 10 basis.

⑥ Multiply each weight by the ratings.

⑦ Total each product to determine the high score. In this example, alternative B is best.

ISSUE:		ALTERNATIVES: Rated 0 (Negative) to 10 (Positive)		
	WEIGHT			

CORE IQ